

Message Text

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64

ORIGIN EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 TRSE-00 EA-06

ERDA-05 ISO-00 /019 R

DRAFTED BY EB/ITP/EWT: OSANDERSON:CED

APPROVED BY EB/ITP/EWT:OSANDERSON

EA/PFCM:PTLINCOLN, JR.

COMM/OEA: MR. KRITZER (SUBS)

----- 120347

P R 202359Z PEB 75

FM SECSTATE WASHDC

TO USLO PEKING PRIORITY

INFO AMCONSUL HONG KONG

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EXCON

E.O. 11652: N/A

TAGS: ETRD, ESTC, US,CH

SUBJECT: BURROUGHS COMPUTER NEGOTIATIONS WITH PRC

REF: PEKING 268

1. INQUIRY HERE ESTABLISHES THAT SIZE AND POWER OF
BURROUGHS B-7700 IN UPPER RANGE OF COMMERCIAL COMPUTERS.
FYI: B-7700 HAS PERFORMANCE CHARACTERISTICS WELL ABOVE
COMPARABLE SYSTEMS LICENSED TO COUNTRY Y GROUP END-USERS
WITH SAFEGUARDS INCLUDING, INTER ALIA, VISITATION AND/OR
RESIDENCY RIGHTS.

2. OUR READING OF CHINESE WILLINGNESS, OR RATHER LACK
THEREOF, TO COMPLY WITH SAFEGUARD REQUIREMENTS AS STRINGENT
AS THOSE NOTED ABOVE LEADS TO CONCLUSION THAT BURROUGHS
REPRESENTATIVE SHOULD BE ADVISED TO GO SLOW ON INVITATIONS
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TO PROSPECTIVE CHINESE CUSTOMERS TO VISIT USA. END FYI.

3. USLO MAY WISH TO SUGGEST THAT EURROUGHS TALK TO
INTERESTED WASHINGTON AGENCIES BEFORE GOING FURTHER WITH
SALES EFFORT DESCRIBED REFTEL. KISSINGER

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
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Margaret P. Grafeld
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05 JUL 2006

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To: PEKING INFO HONG KONG
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006